

T-Comm trusts the years of experience of Rittal solutions

Discovering new infrastructures for all types of applications

T-Comm S.r.l. is an experimental and testing laboratory for technological solutions for the financial front office. It is also an operational base for installing and running IT and connectivity systems throughout Italy. We are therefore talking about a company which develops and provides solutions for trading rooms and CPU rooms, offering as added value the capacity to create, optimise and deliver solutions that meet all the customer's requirements.

T-Comm has also established a local presence of highly-skilled and qualified manpower for installing and maintaining existing and future technological systems. With each of its financial customers, it sets up a preferential working relationship, delivering consultancy and services individually tailored to the operational needs of the customer.

T-Comm strong points are Architectural Design and Engineering and Dealing Desk as regards infrastructure, Project and Facility Management in the field of services, Video-Switch, Multi-function Keyboards and Remoting Systems in the hardware department. In software they offer Provider (A.I.D.A) solutions for the optimisation and control of costs, as well as Collateral Management solutions (CMS). In the field of System Integration they boast skills in the various front-office systems (Kondor+, Murex, etc.), and finally, they put at the customers disposal their knowledge in Trading Systems and Desktop, which definitely make the difference in the Communication & Connectivity area.

The meeting between Rittal and T-Comm occurred on the occasion of a supply project with Capitalia as end user, and it opened the way to a series of successful collaborations between the two companies. "The majority of the projects which we handle in cooperation with Rittal involve the supply of hardware containing PCs and remoting systems," says Domenico Portolese, Sales Director at T-Comm. "We believe that Rittal products are qualitatively superior to those of the competition," he adds, unhesitatingly. "And in the majority of cases, the product chosen by the customer is the DK-TS-based enclosure."



It is worth recalling that the great success of Rittal solutions is due to three advantageous features which they possess: Rittal quality in large-scale production with triple surface protection (phosphatation, base-coat treatment with electrophoresis, powder-coating); materials, dimensions and execution of a quality which satisfies the principal requirements; and a winning combination of price/quality ratio and a practically limitless variety of solutions, through the use of the vast range of Rittal accessories.

When we ask Mr. Portolese about the successful results that T-Comm has achieved as a result of Rittal technology, he replies with satisfaction: "In three years of collaboration we have had occasion to recommend and fit Rittal products for a wide variety of customers, among which Capitalia, ICCREA Banca, Cassa Depositi e Prestiti, Banca Popolare di Sondrio etc."

Rittal infrastructures have brought many benefits to T-Comm solutions, according to the Sales Director: "The main advantage is that we have been able to give the customer an added value which includes the high quality of the Rittal product combined with our services and our technological solutions." And it is for this reason that the partnership between the two companies is destined to last long, as Dr. Portolese himself agrees: "Due to the results we have achieved and the excellent partnership we have established, we hope to continue on this track towards even greater success in the future".

Components: Rack