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Company XYZ

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Herborn, 14 April 2010

Re: Obsolescence management

Dear Sirs,

Enclosure systems and accessories are investment goods with a long life. The typical life cycle is often more than 10 years. For technological reasons, however, individual accessory parts and components are subject to faster cycles (e.g. in the area of electronics, IT, and climate control).

At least once a year, therefore, Rittal checks the portfolio for potential technical optimisation and changes. However, in the course of this activity and ongoing product maintenance, we reserve the right to make technical changes and to optimise individual products.

For projects that run for a longer period of time, Rittal – as a system supplier – can guarantee the availability of products, ensuring that products with compatible functions are used. Variations in Model No., design, colour, and individual options are possible.

Individual and customer-specific detail solutions are determined as needed by the customer and Rittal with adequate notice in regard to planned product withdrawals.

Mechanical components for rail projects (rolling stock)

For the delivery of mechanical components, reproducibility is ensured over the entire contractually agreed life cycle.

This statement is based on the following situation:

- All components can be replicated on commonly used processing equipment.
- All parts lists and associated component information (drawings...) are available throughout the life cycle both in the system and as "hard copy".
- New components are always developed with "downward compatibility" and can thus be interchanged without problem and without impairment of functions for a useful life of >20 years.
- The production facilities we use are available redundantly at different locations worldwide.

SCHALTSCHRANK-SYSTEME

STROMVERTEILUNG

ELECTRONIC PACKAGING

SYSTEM-KLIMATISIERUNG

IT-SYSTEME

Rittal GmbH & Co. KG. Persönlich haftend: Rittal Management GmbH, Schwende
Geschäftsführung: Friedhelm Loh (Vorsitzender), Bernd Eckel, Ralf Lindackers, Dr. Thomas Steffen, Michael Weiher
HRA 6126 Wetzlar

FRIEDHELM LOH GROUP



Active component for rail projects (rolling stock)

For the active components used (climate control equipment, heat exchangers, etc.), a separate agreement can be reached as needed in the context of the respective project. Depending on the length of the project, this also covers the availability of replacement parts and exchange equipment.

With kind regards

A handwritten signature in blue ink, appearing to read "Styppa".

Heinrich Styppa
Vice President
International Industry Sector Management

A handwritten signature in black ink, appearing to read "Dr. Lang".

Dr. Martin Lang
Vice President
Quality Management